

# RUDRA GLOBAL INFRA PRODUCTS LTD.

(Formerly known as M.D. INDUCTO CAST LTD.)

## COVERING LETTER

Scrip Code:- 539226

To,  
Listing Department,  
Bombay Stock Exchange Limited,  
Phiroze Jeejeebhoy Tower, Dalal Street,  
Mumbai - 400 001.

**Subject:-** Intimation regarding Credit Rating.

**Ref:-** Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), 2015.

Respected Sir/Madam,

With respect to the Subject cited above; M/s. Care Rating Limited assigned the rating to the bank Facilities of the Company vide its certificate dated March 15, 2018; which was received on March 19, 2018. Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), 2015; we hereby intimate to the Bombay Stock Exchange of the same.

So, kindly take on your record and acknowledge the same.

Thank You

**For, Rudra Global Infra Products Limited**

*V. B. Dattani*  
20.03.18  
Vimal Dattani  
Company Secretary and Compliance Officer  
Membership No. A37176



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web : www.rudratmx.com

CIN : L28112GJ2010PLC062324

Listed on BSE



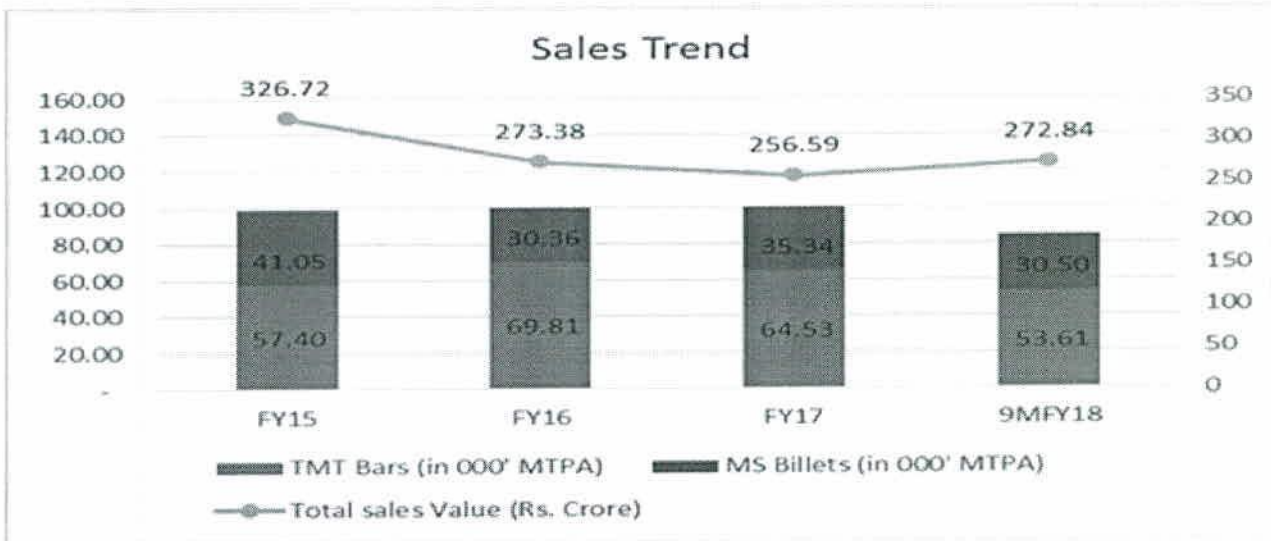
## RUDRA INFRA MART

TMT BARS | CEMENT | BINDING WIRE  
ERW PIPES | FLY ASH BRICKS  
CHEMICALS | COVER BLOCKS





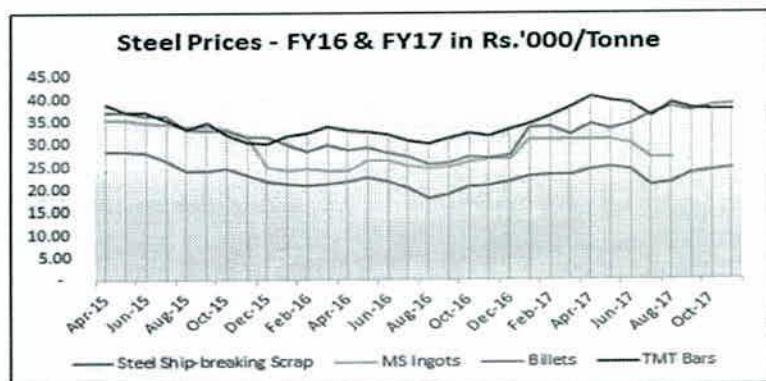
**Moderate scale of operations and profitability**



The company has moderate scale of operations which had shown fluctuating trend in past three years on account of volatility in the raw material prices. Although quantity-wise the sales remained stable over the years. The profit margin remained at a moderate level with PBILDT margin of 7.03% in FY17 which remained in line with FY16 while PAT margin had reflected an increasing trend and was at moderate level of 2.18% in FY17. As per provisional results of 9MFY18, it had reported TOI of Rs.272.84 crore with a PAT of Rs.5.43 crore which had shown improvement of 47% and 138% respectively on y-o-y basis. The improvement is on account of better sales realisation with improvement in steel prices.

**Risk associated with volatility in prices of raw material**

The price of scrap metal remains volatile in nature and is governed by international metal prices and quality of scrap. Thus, RGIPL's profitability remains susceptible to risk associated with volatility in prices of raw material.



Source: Centre for Monitoring Indian Economy (CMIE)

*Alka*

March 15, 2018



### ***Vulnerability to cyclical and competition in the steel industry***

The steel industry is sensitive to the shifting business cycles, including changes in the general economy, interest rates and seasonal changes in the demand and supply conditions in the market. Furthermore, the value addition in the steel construction materials like TMT bars is also low, resulting in low product differentiation in the market and high competition in the industry.

### ***Working Capital Intensive Nature of Operations***

The operations of RGIPL are working capital intensive in nature. The gross current days were 120 days in FY17. The gross current asset days are high mainly because of the high inventory kept by the company. The inventory levels have increased considerably in 9MFY18 as the company had stocked raw materials which were available at reasonable prices for the period being. The average utilisation of the fund based working capital borrowings of the company stands at moderate level of 72.95% during past 12 months ended January 2018.

### ***Prospects***

The prospect of the company in medium term is governed by its ability to increase the scale of operations through geographical and product diversification as well as strengthening the 'Rudra' brand while improving its profitability and capital structure.



March 15, 2018

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**CARE Ratings Limited**

(Formerly known as Credit Analysis & Research Limited)

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## Financial Performance

(Rs. Crore)

For the period ended / as at March 31,	2015	2016	2017
	(12m, A)	(12m, A)	(12m, A)
<b>Working Results</b>			
Net Sales	331.91	277.16	261.38
Total Operating income	333.84	279.14	263.66
PBILDT	19.85	19.79	18.52
Interest	7.42	6.03	6.19
Depreciation	4.28	5.01	4.09
PBT	8.18	8.50	8.96
PAT (after deferred tax)	5.81	5.92	5.74
Gross Cash Accruals	10.74	10.83	12.13
<b>Financial Position</b>			
Equity Share Capital	4.00	24.09	24.09
Tangible Net Worth	12.50	45.49	51.62
Total Capital Employed	58.74	98.83	113.82
<b>Key Ratios</b>			
<b>Growth</b>			
Growth in Total Operating income (%)	-	-16.38	-5.55
Growth in PAT (after Def. Tax) (%)	-	1.86	-3.05
<b>Profitability</b>			
PBILDT/Total Op. income (%)	5.95	7.09	7.03
PAT (after deferred tax)/ Total income (%)	1.74	2.12	2.18
ROCE (%)		18.87	14.19
<b>Solvency</b>			
Long-term Debt Equity ratio (times)	1.17	0.41	0.52
Overall gearing ratio (times)	4.49	1.09	1.09
PBILDT Interest coverage (times)	2.67	3.28	2.99
PBIT Interest coverage (times)	2.10	2.45	2.33
Term debt/Gross cash accruals (years)	1.36	1.73	2.22
Total debt/Gross cash accruals (years)	5.23	4.59	4.62
<b>Liquidity</b>			
Current ratio (times)	0.92	1.40	1.70
Quick ratio (times)	0.46	0.62	0.8
<b>Turnover</b>			
Average inventory period (days)	-	83	83
Average collection period (days)	-	37	37
Average creditors (days)	-	77	36
Operating cycle (days)	-	43	84

A: Audited

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## Details of Rated Facilities

### 1. Long term Bank Facilities

#### 1. A Non Fund Based Limits

(Rs. Crore)

Sr. No.	Name of Bank	Non Fund Based Limits
		Letter of Guarantee
1	Punjab National Bank	8.00
2	Proposed	2.00
	<b>TOTAL</b>	<b>10.00</b>

Total Long term Facilities Rated (1A) = Rs 10.00 crore

### 2. Long Term/Short Term Bank Facilities

#### 2. A Fund Based Limits

Sr. No.	Name of Bank	Nature of Facility	Amount (Rs. Crore)	Remarks
1	Punjab National Bank	Cash Credit	35.00	Sublimit-Letter of Credit of Rs. 8.00 crore and Packing Credit of Rs. 10.00 crore
2.	Proposed	Cash Credit	5.00	-
	<b>TOTAL</b>		<b>40.00</b>	

Total Long Term/Short Term Facilities Rated (2A) = Rs 40.00 crore

Total Facilities Rated (1+2) = Rs.50.00 crore

#### Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

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